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the company



MARCO POLO

Marco Polo, founded at Conegliano in 1954, is a company well established on the market which has grown continuously with increasingly more significant production orders.

The service of interior design and turnkey supplies offered by MP is so structured as to meet all needs and come in at any of the design or realization stages, up to the consignment of a fully furnished building.

MP's divisions allow management and development of individual orders from their inception to completion, optimizing costs, times and execution methods.

Dividing orders into 'departments' makes MP's strategy unique and successful as the detailed view of each divisions allows it to plan the overall management of the production order, merging the different work orders, tracking progressive production status and consequently observing delivery times.

company divisions

Home Division

KITCHENS
LIVING ROOMS
BEDROOMS
CLOAKROOMS
BATHROOMS
ENTRANCE HALLS
GARDENS

Hotel Division

RECEPTION
BEDROOMS
BATHROOMS
COMMON ROOMS
DINING ROOMS
BARS
CONFERENCE FACILITIES
KITCHENS

Office Division

EXECUTIVE OFFICES
GENERAL OFFICES
OPEN SPACE
RECEPTION
CONFERENCE ROOMS
MEETING ROOMS
ARMCHAIRS AND CHAIRS
WAITING ROOMS
CONTAINER UNITS
PARTITION WALLS

Community Division

COMMERCIAL STRUCTURES
CLINICS AND REST HOMES
HOSPITALS
BOARDING SCHOOLS
SCHOOLS
SPORTS BUILDINGS
THEATRES
MUSEUMS
URBAN DECOR

Component Division

CURTAINING
EXTERNAL DECOR
CARPETS
MARBLE
TILES
FLOORING
BATHROOM FITTINGS
LIGHTING

To meet your requirements...



...people
at
work...



services



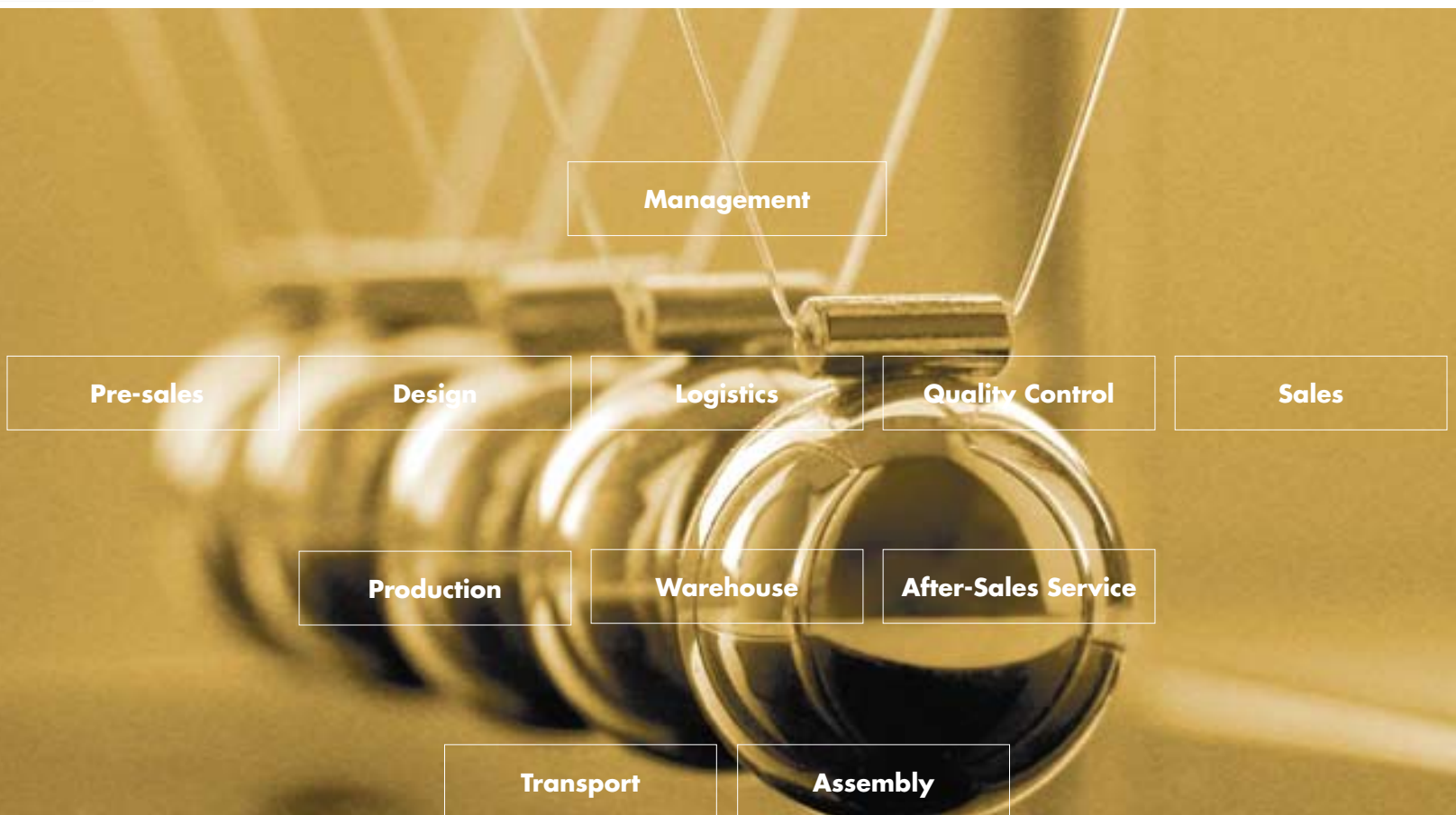
“CONTRACT 4 YOU”

MP’s solid organizational structure is based on the activities of 4 corporate macro areas that make up the turnkey service formula “Contract 4 You”, i.e.

- 1. Design
- 2. Logistics
- 3. Project Management
- 4. After-Sales Service

The interaction of these 4 departments is the common denominator of an advanced company organization that makes it possible to provide efficient service and observe the 4 main objectives underlying every project:

- 1. Work carried out to the agreed project standards
- 2. Delivery times
- 3. Estimated budget with optimized costs (quality:price ratio)
- 4. Exclusive design



...complete efficient
service ...



design



THE EMOTION OF SPACE

Design mutates and moulds itself through time to define space.

Space is an emotion that must be experienced in a time determined by the customs and habits of the people who will make use of it.

In every MP project the combination aesthetics/function is an important factor, to which is added an increasingly preponderant element: emotional intensity. An area, be it a house or a workplace, must arouse emotion as well as conform to human needs.

For valid design the environment must be analysed in order to learn the characteristics of the space and the use to which it will be put, by means of complete information regarding:

- layout
- internal and external space
- natural illumination
- use to be made
- input emerging from an interview with the principal or end user.



...determined by an exclusive
project...



logistics

EFFECTIVE OPERATION FOR OPTIMIZING COSTS

Our structure is staffed by qualified personnel and is able to offer a complete efficient service: purchasing assistance, design and manufacture, delivery, assembly.



PURCHASING

In order to optimize costs MP transfers the purchase order to a single project, converting the customer's requirements into technical specifications for suppliers.



PRODUCTION STATUS

MP plans the production process as it periodically receives reports from staff on the progress of the various orders, keeping the customer constantly informed.



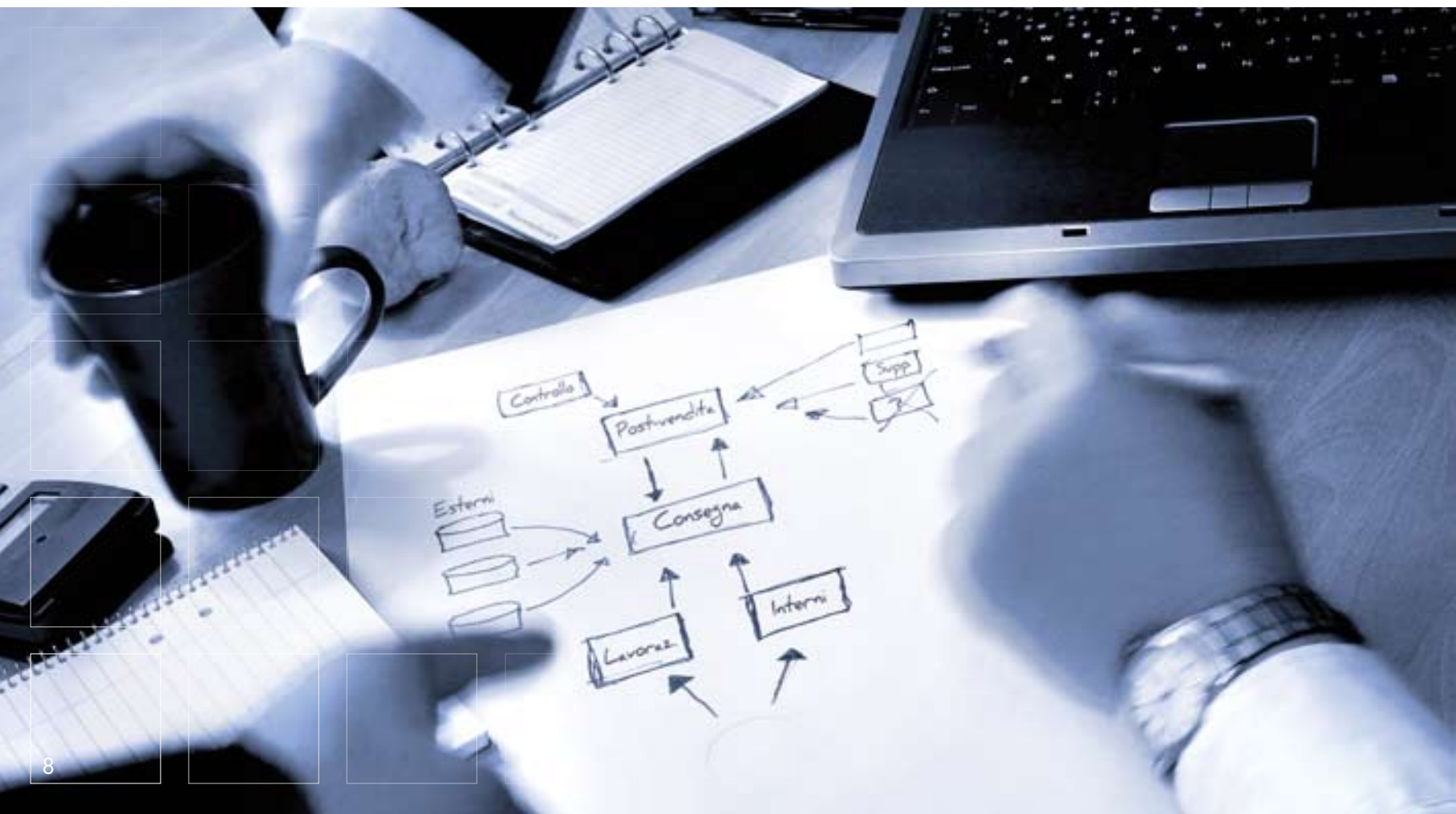
PACKING AND TRANSPORT

MP organizes loading and dispatch so as to optimize costs for the customer and protect the product, within the agreed times. Packing is suitable for the type of product and conforms to current standards.



ASSEMBLY

MP offers an on-site assembly service for both standard and made to measure furniture, so ensuring application of the required specifications and consigning the work on a turnkey basis.



...to achieve the harmony of
perfect balance.



project management



A SYMPHONY OF ORGANIZATION

Every instrument and action involved in the organizational strategy of MP is measured and defined for the purpose of achieving excellent results for the customer.

achieving excellent results for the customer.

Our corporate management guarantees proper planning and execution of the design, production and delivery stages, applying the following principles:

- **Observance of delivery times:** lead times are planned by MP in close collaboration with suppliers
- **Quality control:** observance of quality parameters through constant controls during the production process and on finished products
- **Observance of standards:** design and supply comply with standards in the countries of destination
- **Turnkey basis:** delivery and on-site assembly by specialized personnel
- **After-Sales Service:** assistance in making any alterations, providing replacements or carrying out any maintenance that may be required after purchase.



after-sales service

OUR AIM: YOUR SATISFACTION

Customer loyalty requires constant commitment and special attention to reaching this goal is one of the most satisfying activities at MP.

MP does not want just to sell products, but also to provide services with high quality standards; a commitment well perceived by our customers.

The attention paid to this by MP in order to meet customers' needs is completed by our after-sales service, which provides:

- Any alterations required
- Maintenance - replacements
- Repairs







homes

space in harmony with your sensations

- KITCHENS
- LIVING ROOMS
- BEDROOMS
- CLOAKROOMS
- BATHROOMS
- ENTRANCE HALLS
- GARDENS

An area for intimate experiences, such as the home, should not only meet functional requirements but also compose harmony, unique sensations that respond to the user's sensitivity. It is fundamental to establish close contact with customers in order to learn their habits, tastes and inclinations.

Our success in this field is determined by the synthesis that MP's design skills are capable of providing and that integrate with customers' requirements.

Aesthetics and functions merge into a single essence: the emotion of daily home life.







My house,
for the family,
for our friends







hotel & residence

shapes, light, colour, to design bespoke environments

- RECEPTION
- BEDROOMS
- BATHROOMS
- COMMON ROOMS
- DINING ROOMS
- BARS
- CONFERENCE FACILITIES
- KITCHENS

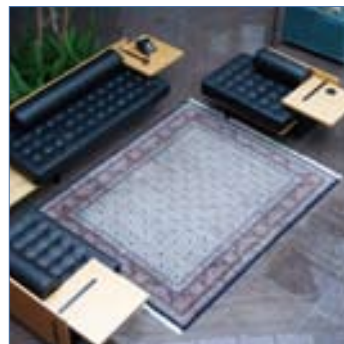
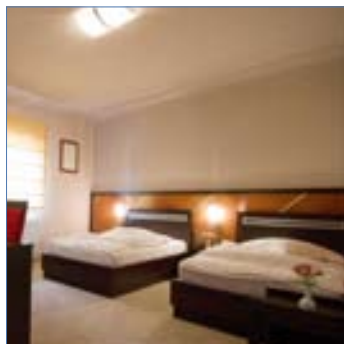
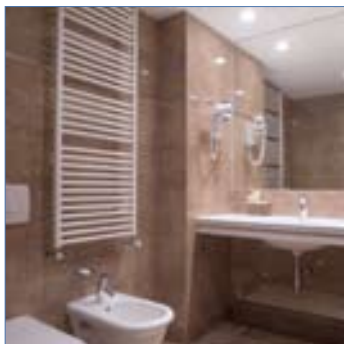
MP sees interior design as the art of “clothing” an architectural object; it must therefore be “sewn to measure” so that each individual project is unique.

Through interior design MP can make its tourist-hotel products highly customized according to the characteristics required by the principal.

Design involves furnishings and the choice of equipment, a study of colours and the selection of materials, achieving a list of supplies and culminating in the fitting of all elements.

By carefully mixing traditional local materials and product technology MP can create structures that unite aesthetics, low costs and ease of use.





Peace,
tranquillity,
serenity...



...and
everything to
hand







office

Our projects at the service of functional space

- EXECUTIVE OFFICES
- GENERAL OFFICES
- OPEN SPACE
- RECEPTION
- CONFERENCE ROOMS
- MEETING ROOMS
- ARMCHAIRS AND CHAIRS
- WAITING ROOMS
- CONTAINER UNITS
- PARTITION WALLS

Technology and the new regulations for security and ergonomics have imposed new design concepts on the furnishing of offices. It is therefore important to know how to assess these aspects correctly and to have developed a valid critical approach to interpreting the variables involved. Once the customer's needs have been drawn up, MP develops a project with a careful mix of the key principles of "Work Economy": ergonomics, functionality, productivity and aesthetics. Style and practicality are combined to make work easier and nothing is left to chance: the products used comply with strict quality tests and ecological/environmental standards.







A “positive” space,
for “positive” work,
and ever
better results







community

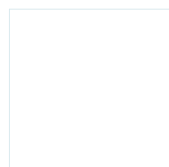
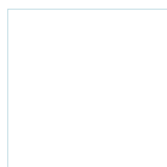
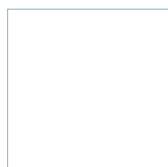
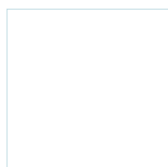
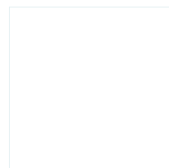
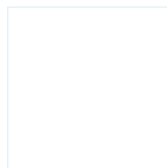
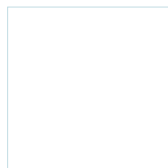
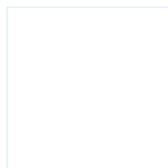
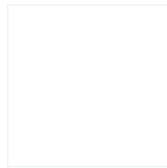
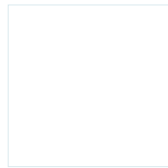
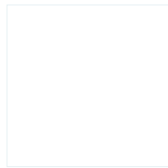
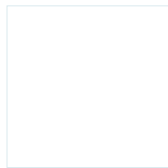
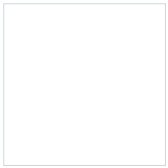
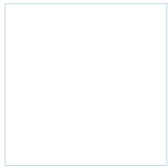
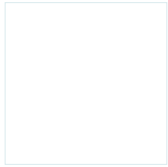
Large areas built to human requirements

- COMMERCIAL STRUCTURES
- CLINICS AND REST HOMES
- HOSPITALS
- BOARDING SCHOOLS
- SCHOOLS
- SPORTS BUILDINGS
- THEATRES
- MUSEUMS
- URBAN DECOR

To serve with excellence all the situations grouped under the item "Communities" is a point of honour for us and is developed due to thorough knowledge of manufacturers of the specific materials and equipment available for the various proposals.

MP is able to offer competitive costs and sure delivery times; entrusting us with your project management means time saving and economic advantages arising from our own experience and that of our partners and consultants.

Our considerable experience regarding restructuring or extension work is also an advantage placed at our customers' disposal. This simplifies job progress as MP can provide information useful for merging theory with practice, and can even carry out the work if required.



Whatever you want to do you need architects, engineers,
purchasing offices, fitters...

We at Marco Polo can offer you a service that can also be complete...



..you tell us what you want and your schedule, then examine our projects and estimates.

All you will have to do then is arrange... the inauguration.









a breath of light

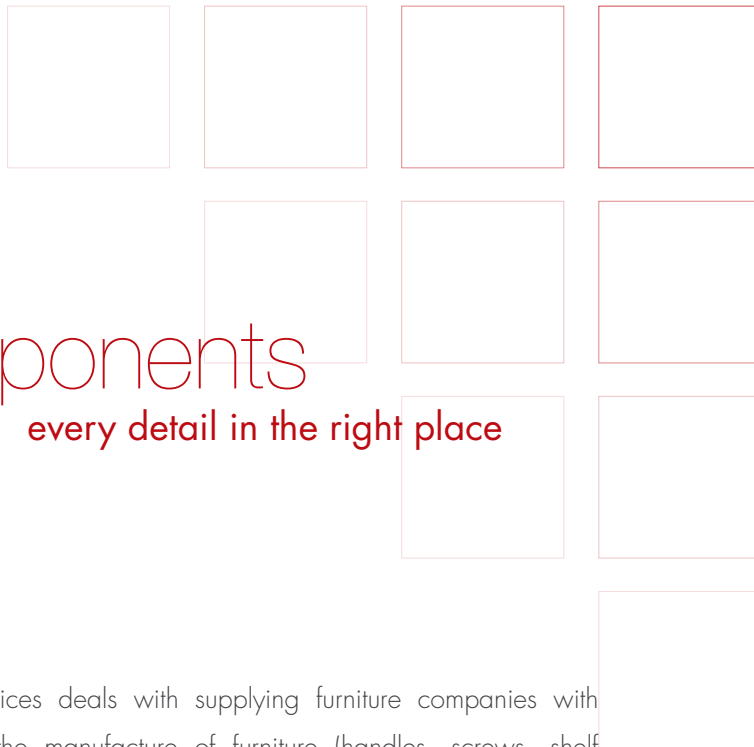
shadows, volumes, brightness at the centre of our project

LIGHT FITTINGS
AMBIENCE ANALYSIS
DIFFUSED LIGHT ELEMENTS

Volumes, geometry, space are lapped and caressed by light, spreading emotions and sensations. Light is one of the key elements and an important essence of our design philosophy around which space is configured. A detailed study is made of the illumination of an environment so that maximum results are achieved even in work areas. It is essential to create the right balance between natural and artificial light, especially in places such as offices, waiting rooms, museums or conference rooms.







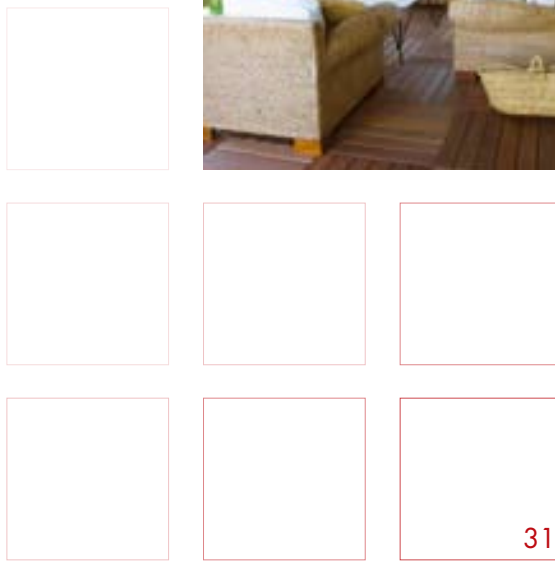
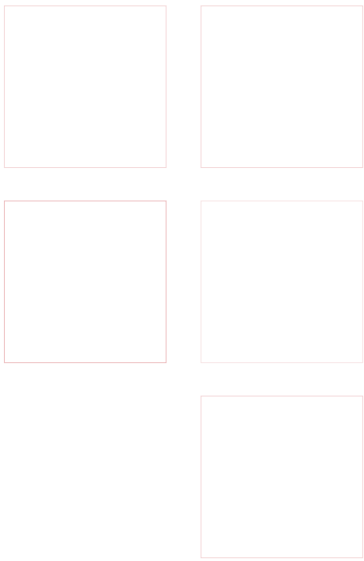
components

every detail in the right place

- CURTAINING
- EXTERNAL DECOR
- CARPETS
- MARBLE
- TILES
- FLOORING
- BATHROOM FITTINGS

One of MP's offices deals with supplying furniture companies with components for the manufacture of furniture (handles, screws, shelf supports, locks, hinges, feet, bed settee mechanisms, etc.). This 'segment' of the company works at international level and allows us to be informed of the best opportunities regarding quality and price for any product to be used in the field of furniture-making.

We operate on a contract basis, going from a simple small supply to everything necessary for large complexes of any type.





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